

EDUARDO SANCHEZ BAUTISTA

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SENIOR SOFTWARE ENGINEER & FOUNDER

Senior engineer and founder with 9+ years building cloud-native systems for startups, scale-ups, and enterprise. I work across the full stack: code, architecture, team, and product — with a current focus on AI tooling and European infrastructure. Known for moving from problem to production without losing sight of either the business or the codebase.

Areas of expertise include:

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|---|--|--|
| <input type="checkbox"/> Architecture optimization | <input type="checkbox"/> MongoDB / PostgreSQL | <input type="checkbox"/> OpenTelemetry / SRE |
| <input type="checkbox"/> Product-led engineering | <input type="checkbox"/> REST / GraphQL / Trpc | <input type="checkbox"/> API Gateway / Service Mesh |
| <input type="checkbox"/> Bootstrapping teams | <input type="checkbox"/> Docker / Kubernetes / Argo | <input type="checkbox"/> LLM APIs / RAG pipelines / Vector Search |
| <input type="checkbox"/> Technical debt reduction | <input type="checkbox"/> Istio, Envoy | <input type="checkbox"/> Local AI self-hosting / AI infrastructure |
| <input type="checkbox"/> Cross-functional comms | <input type="checkbox"/> DevOps / GitOps / Terraform | |
| <input type="checkbox"/> JS / TypeScript / Go / Lua | <input type="checkbox"/> AWS / Azure / GCP | |

PROFESSIONAL EXPERIENCE

eduardosanzb.dev, Berlin, Germany,

2025

*Bootstrap Tech Consulting practice focused on **product engineering, infrastructure design, and cross-team collaboration** for startups. Helping teams to build scalable systems, and align technical decisions with business growth. (Examples of my work)*

Trawa.de, Berlin, Germany, is a growth startup solving green energy provision. Focused on backend team bootstrapping, architectural cleanup, and cross-team alignment.

- **Bootstrapped a new product team**, shipped new features, and owned backend and data development
- Introduced abstraction layers in a monorepo to **reduce coupling** and improve **long-term maintainability**
- Built an LLM-powered Slack digest pipeline that auto-summarized engineering updates across teams, reducing **cross-team communication** friction
- Resolved data inconsistencies in the DB schema through cross-team collaboration

raus.cloud, Berlin, Germany,

2025

Founder & Tech Consultant

Infrastructure consultancy for European B2B SaaS teams trapped in expensive, vendor-locked cloud setups.

- Cut infrastructure costs by 60% and migrated data to EU jurisdiction within 90 days
- Proven stack at 500+ RPS on a €7.59/month EU VPS — Docker, PostgreSQL, Nginx, zero lock-in
- Full operational independence handed to client team post-migration

escribano.work, Berlin, Germany,

2025

Founder

Open-source AI scribe that watches screen recordings and generates structured work summaries (standups, narratives, cards); runs entirely on-device, no cloud, no API keys.

- Built end-to-end in 3 weeks using AI agents with Clean Architecture
- Local VLM/LLM pipeline: activity detection across coding, debugging, meetings, research
- Privacy-first: GDPR compliant, no data leaves the machine, no training on user sessions
- Bootstrapped, profitable-first — no investors

Kombo.dev, Berlin, Germany,

2024–2024

Y Combinator-backed (w22) HR infrastructure startup

Brought in as a staff-level infrastructure consultant to lead modernization and technical initiatives. Key focus: GCP migration, observability, and incident management.

- Architected and implemented GCP infrastructure revamp using Terraform and CI/CD pipelines, cutting costs significantly with minimal downtime
- Established company-wide observability framework: consolidated monitoring signals, implemented strategic alerting, and produced training materials to standardize practices across teams
- Built incident response protocols and a runbooks culture; mentored the team in root cause analysis, measurably reducing resolution time

Unity Technologies, Berlin, Germany,

2021–2024

Unity Technologies creators of the world's leading real-time 3D engine. (San Francisco, global)

As Senior Software Engineer (Level 6) on the Services Foundation team, I owned and scaled a self-service API Gateway serving Unity's internal teams across multiple clusters and providers.

- Interim team lead for the API Gateway team — worked with TPM to prioritize features, manage the roadmap, and oversee security reviews
- Led technology evaluation for the next-generation API Gateway: negotiated with enterprise providers, designed multi-team/multi-cluster/multi-provider architecture, and built the foundational components
- Designed and built an authorization gRPC service in Go with full OpenTelemetry instrumentation
- Reduced cloud costs by 60%, saving ~€70k annually, through deep analysis of logging usage and storage
- Maintained an in-house telemetry proxy in Go, including global DNS migration for a service with 20-year production history
- Contributed to open-source projects including autocannon and Istio

Atmo.earth, Berlin, Germany,

Dec 2023–Feb 2024

Carbon sequestration climate startup

Built the MVP from scratch at no cost in a few weeks; presented at Finovate London, attracting significant investor interest

BCG PLATINION GmbH, Berlin, Germany,

2018–2021

BCG Platinion — the tech and engineering arm of The Boston Consulting Group

As Lead Engineer across concurrent client engagements, I built POC, MVP, and enterprise-grade systems spanning automotive, finance, and aerospace — within tight timelines and high business stakes.

- Led development of a real-time vehicle-to-marketplace solution for a German car manufacturer, reverse-engineering infotainment systems and implementing event-driven architecture with ReactJS, Node.js, Go, and IoT to enhance customer experience and drive sales.
- Led a 6-engineer team to build a global financial MVP for a telecom giant using ReactJS and .NET microservices, detecting ~\$1M/year in legacy financial loopholes while improving transaction efficiency and accuracy.
- Developed aerospace supply chain POC using IoT, Hyperledger blockchain, and ReactJS, improving visibility/traceability while reducing operational expenses.

OTHER PROFESSIONAL EXPERIENCES

- Full-Stack Engineer—**optilyz GmbH, Berlin, Germany.** 2017–2018
- Software Engineer—**Generation by McKinsey & Company Social. CDMX, Mexico.** 2016-2017
- Software Engineer Jr.—**Lucasian Labs Mexico. CDMX, Mexico.** 2016
- Software Engineer Internship—**Weetsi Solutions. CDMX, Mexico.** 2015

EDUCATION AND ADDITIONAL INFORMATION

Bachelor of Software Engineering (B.SE); (2016) ;
 UNIVERSIDAD POPULAR AUTÓNOMA (UPAEP), Puebla, México; CARINTHIA UNIVERSITY OF APPLIED SCIENCES, Villach, Austria

Additional Information: Sports: gym, squash, and in-line hockey. **Hobbies:** Music, woodworking, coffee, and street photography. **Languages:** Spanish (*native*), English (*C1*), German (*B1*)